BALANCE SHEET
As at Sep.30, 2014

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 88.637.133.843 | 94.402.223.230 |
| I | Cash \& Cash equivalents | 110 |  | 8.705.853.544 | 14.070.180.453 |
| ----1 | Cash | 111 | V. 01 | 8.705.853.544 | 14.070 .180 .453 |
| 2 | Cash equivalents | 112 |  | - | ----------- |
| II | Short-term financial investments | 120 | V. 02 | 20.562.053.134 | 19.130.770.534 |
| 1 | Short-term investments | 121 |  | 23.814.429.757 | 22.433.147.157 |
| 2 | Provision for devaluation of short-term investments | 129 |  | (3.252.376.623) | (3.302.376.623) |
| III | Short-term receivables | 130 |  | 51.907.686.471 | 47.635.269.694 |
| 1 | Trade accounts receivables | 131 |  | 27.650.745.704 | 24.635 .600 .811 |
| 2 | Prepayment to suppliers | 132 |  | 16.941.678.276 | 15.326.281.085 |
| 3 | Short-term intercompany receivables | 133 |  | - | - |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 12.847.792.476 | 12.772 .593 .390 |
| 6 | Provision for short-term doubtful debts | 139 |  | (5.532.529.985) | (5.099.205.592) |
| IV | Inventories | 140 |  | 19.100.000 | 3.886.809.745 |
| 1 | Inventories | 141 | V. 04 | 1.184 .714 .258 | 5.052 .424 .003 |
| 2 | Provision for devaluation of inventories | 149 |  | (1.165.614.258) | (1.165.614.258) |
| V | Other short-term assets | 150 |  | 7.442.440.694 | 9.679.192.804 |
| 1 | Short-term prepaid expenses | 151 |  | 172.857.593 | 291.910.865 |
| 2 | VAT deductible | 152 |  | - | - |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 972.632 .344 | 391.242 .702 |
| 4 | Other short-term assets | 158 |  | 6.296.950.757 | 8.996.039.237 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 233.290.896.444 | 246.408.158.332 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 162.531.754.316 | 171.359.773.495 |
| 1 | Tangible fixed assets | 221 | V. 08 | 34.403.480.835 | 38.613.949.870 |
|  | - Historical cost | 222 |  | 83.187.658.378 | 83.962.125.773 |
|  | - Accumulated depreciation | 223 |  | (48.784.177.543) | (45.348.175.903) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 112.832.779.360 | 94.850.188.614 |
|  | - Historical cost | 228 |  | 141.228 .760 .236 | 118.358 .892 .073 |
|  | - Accumulated depreciation | 229 |  | (28.395.980.876) | (23.508.703.459) |


| 4 | Construction in progress | 230 | V. 11 | 15.295.494.121 | 37.895.635.011 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depre-----------7 | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 36.832.197.381 | 45.832.197.381 |
| 1 | Investment in subsidiaries | 251 |  |  |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | 8.459 .840 .000 | 8.459.840.000 |
| 3 | Other long-term investments | 258 | V. 13 | 36.146.042.781 | 45.146.042.781 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | (7.773.685.400) | (7.773.685.400) |
| V | Other long-term assets | 260 |  | 33.926.944.747 | 29.216.187.456 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 27.398.127.020 | 26.645.691.456 |
| 2 | Deferred income tax assets | 262 | V. 21 | ------------1.- | ------------- |
| 3 | Others | 268 |  | 6.528.817.727 | 2.570.496.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 321.928.030.287 | 340.810.381.562 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES ( $300=310+330$ ) | 300 |  | 15.205.401.080 | 35.278.862.799 |
| I | Short-term liabilities | 310 |  | 15.205.401.080 | 35.278.862.799 |
| 1 | Short-term borrowing | 311 | V. 15 | - | 17.520.435.415 |
| 2 | Trade accounts payable | 312 |  | 1.928.063.616 | 3.587 .284 .925 |
| 3 | Advances from customers | 313 |  | 615.609 .877 | 1.140 .084 .302 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 4.278 .507 .261 | 1.915 .562 .517 |
| 5 | Payable to employees | 315 |  | 3.006.466.514 | 3.532.813.628 |
| 6 | Payable expenses | 316 | V. 17 | 4.879.204.291 | 6.448.677.683 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 923.549 .521 | 1.134.004.329 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| 11 | Bonus and welfare fund | 323 |  | (426.000.000) | - |
| II | Long-term liabilities | 330 |  | - | - |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 306.722.629.207 | 305.531.518.763 |
| I | Capital sources and funds | 410 | V. 22 | 306.722.629.207 | 305.531.518.763 |
| 1 | Paid-in capital | 411 |  | 151.199.460.000 | 151.199.460.000 |
| 2 | Capital surplus | 412 |  | 58.398.416.000 | 58.398 .416 .000 |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | (1.298.220.000) | (1.298.220.000) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  |  |  |
| 7 | Investment and development fund | 417 |  | 73.-795.-293.---116 | 73.695.------16 |
| 8 | Financial reserve fund | 418 |  | 15.100 .000 .000 | 15.100.000.000 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 9.627 .680 .091 | 8.436.569.647 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - |  |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 321.928.030.287 | 340.810.381.562 |

## INCOME STATEMENT

Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 41.015.549.499 | 35.147.747.499 | 123.860.313.733 | 107.546.257.525 |
| 2. Deductions | 02 |  | - | - | - | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 41.015.549.499 | 35.147.747.499 | 123.860.313.733 | 107.546.257.525 |
| 4. Cost of sales | 11 | VI. 27 | 33.303.935.751 | 25.888.264.854 | 104.193.941.543 | 93.071.078.992 |
| 5. Gross profit (20=10-11) | 20 |  | 7.711.613.748 | 9.259.482.645 | 19.666.372.190 | 14.475.178.533 |
| 6. Financial income | 21 | VI. 26 | 197.456.505 | 1.462.856.985 | 1.224.401.904 | 3.621.884.586 |
| 7. Financial expenses | 22 | VI. 28 | 75.464.272 | 492.764.182 | 729.753.984 | 4.755.644.560 |
| - In which: Interest expense | 23 |  | 70.392.349 | 483.415 .215 | 774.539 .778 | 2.300.789.314 |
| 8. Selling expenses | 24 |  | 73.172.727 | 1.818.182 | 284.550.603 | 1.113.795.811 |
| 9. General \& administrative expenses | 25 |  | 2.592.650.128 | 1.745.856.860 | 7.615.337.155 | 5.725.568.338 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 5.167.783.126 | 8.481.900.406 | 12.261.132.352 | 6.502.054.410 |
| 11. Other income | 31 |  | 290.909.091 | - | 290.909.091 | 2.817.818.477 |
| 12. Other expenses | 32 |  | 115.276.265 | - | 275.566.593 | - |
| 13. Other profit (40=31-32) | 40 |  | 175.632.826 | - | 15.342.498 | 2.817.818.477 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+40$ ) | 50 |  | 5.343.415.952 | 8.481.900.406 | 12.276.474.850 | 9.319.872.887 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 1.175.547.989 | 2.027.165.971 | 2.648.794.759 | 2.027.165.971 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 4.167.867.963 | 6.454.734.435 | 9.627.680.091 | 7.292.706.916 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 4.167.867.963 | 6.454.734.435 | 9.627.680.091 | 7.292.706.916 |
| 19. EPS (VND/share) | 70 |  | 277 | 429 | 640 | 485 |

## CASH FLOW STATEMENT

Quarter 3/2014 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 135.726 .419 .292 | 112.430.206.467 |
| 2. Cash paid for supplier | 02 |  | (23.122.245.405) | (15.518.797.721) |
| 3. Cash paid for employee | 03 |  | (13.241.628.229) | (10.874.782.840) |
| 4. Cash paid for interest | 04 |  | (729.753.984) | (2.300.789.314) |
| 5. Cash paid for corporate income tax | 05 |  | (1.748.533.448) | (404.446.268) |
| 6. Other receivables | 06 |  | 9.588.325.182 | 10.155.870.142 |
| 7. Other payables | 07 |  | (43.690.259.729) | (44.355.698.061) |
| Net cash provided by (used in) operating activities | 20 |  | 62.782.323.679 | 49.131.562.405 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (4.259.439.527) | (1.453.544.700) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | ------- | 400.000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5. Cash paid for joining capital in other companies | 25 |  | (3.108.740-000) | (10.000.000.000) |
| 6. Withdrawal of capital in other companies | 26 |  | 9.597 .408 .000 | 12.346 .655 .534 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 456.602 .304 | 3.069 .900 .586 |
| Net cash used in investing activities | 30 |  | 2.685.830.777 | 3.963.411.420 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 2.831.157.288 | 2.537.086.000 |
| 4. Cash paid to principal debt | 34 |  | (73.663.638.653) | (67.683.674.985) |
| 5. Cash paid to financial lease debt | 35 |  | -- | --- |
| 6. Dividend, profit paid for owners | 36 |  | - | - |
| Net cash (used in) provided by financing activities | 40 |  | (70.832.481.365) | (65.146.588.985) |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | (5.364.326.909) | (12.051.615.160) |
| Cash and cash equivalents at beginning of year | 60 |  | 14.070.180.453 | 18.859.082.298 |
| Influence of foreign exchange fluctuation | 61 |  | - | - |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 8.705.853.544 | 6.807.467.138 |

